









GRADE A INDIA WAREHOUSING REPORT

Q2 CY'24







Key Findings

As demand for Grade A warehousing spaces in India continued to outstrip supply in H1 2024, India recorded its lowest-ever PAN India vacancy number at 8.2%. 20.3 msf of Grade A leasing demand was recorded in H1 CY'24 vs supply infusion of 14.8 msf only. The ratio of Demand to Supply was recorded at 1.4X for H1 CY'2024. In line with this demand-supply gap, rentals also showed robust growth, leading to a 4% increase in average rental rates in Q2 CY'24 over the last 12 months.

Around 2/3rd of this demand came from the 3PL, Manufacturing and Electrical sectors. MMR, Pune and NCR led the market in H1 contributing around 65% to the overall demand.

Bengaluru is exhibiting steady growth in warehouse economics with a consistent rise in demand and addition of supply for the past two years. Contrast this with Pune, which is seeing extremely high demand and a shortage in supply. We estimate, based on the current planned upcoming supply and demand scenario in Pune, that the city will be in severe shortage of grade A warehousing spaces by H1 2025, and could result in high rentals.

300 MSF

Estimated Grade A/A+ READY STOCK of India by 2025 end.

~4%

Increase in Grade A/A+ **PASSING RENATAL** in Q2 CY'24 over the last 12 months on a Pan-India basis.

52%

Contribution of MMR & NCR to Pan-India Grade A/A+ warehousing SUPPLY in H1 CY'24.

1.4x

Demand to Supply ratio for H1 CY'24.

1.7%

Decline in Grade A/A+ VACANCY across top 6-cities in 12 months.

48%

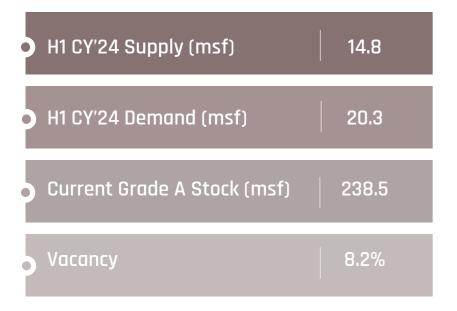
Contribution of MMR & Pune to Pan-India Grade A/A+ warehousing DEMAND in H1 CY'24.

25%

Increase in Grade A/A+ <u>supply</u> of BENGALURU in Q2 CY'24 vs Q1 CY'24.

Pan India

Grade A Fundamentals



Warehousing Sector Trending



Manufacturing 22%



3PL

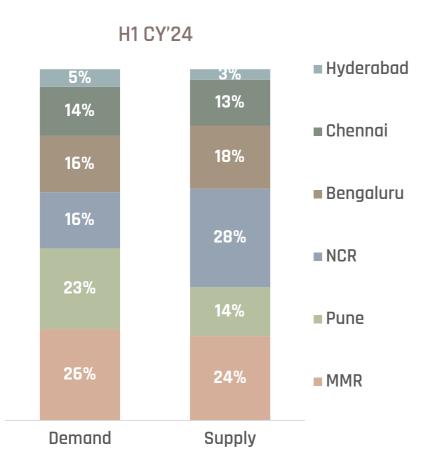
19%

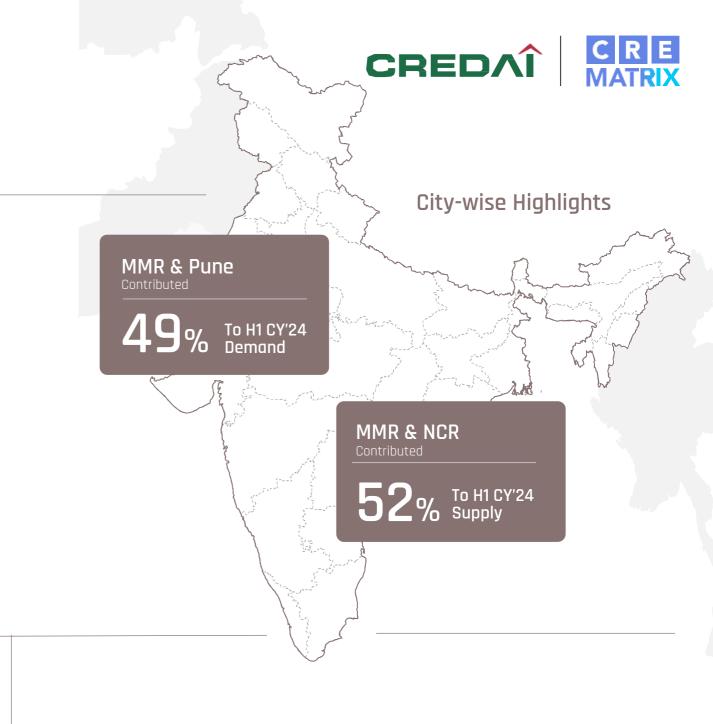


Electrical/ **Electronics**

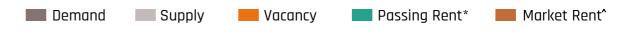
9%

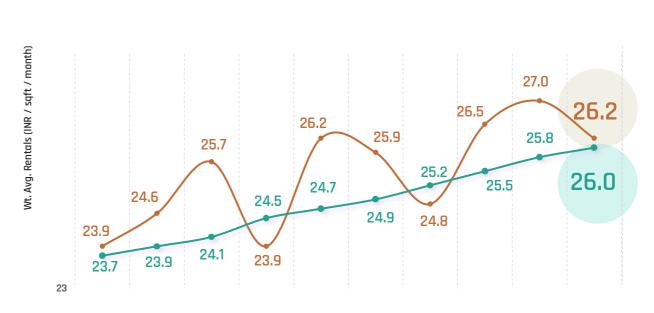
City Snapshot

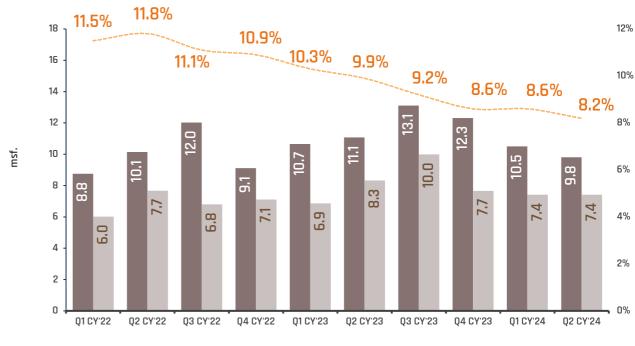




Market Trends







Note

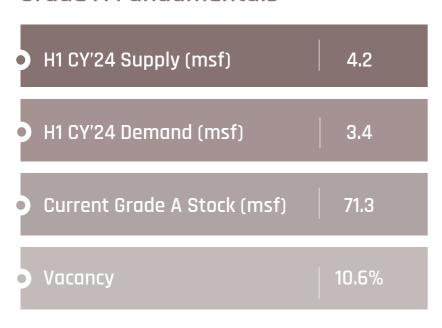
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Delhi-NCR

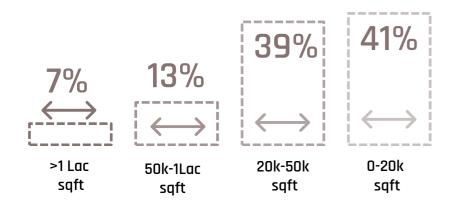




Grade A Fundamentals



Warehousing Transaction Size



Major Transactions

Toyotsu Ambika Automotive Safety Components, IndoSpace Industrial & Logistics Park (Badli)

183,487 sqft | ₹ 26.2 psf

Mochiko Sports,

Plot No. A-8 (Sector 87 Noida)

111,569 sqft | |

| ₹24.7 psf

Minda Industries,

Khasra No. 216 (Habibpur Greater Noida)

100,000 sqft |

l ₹32.5 psf

Maxop Engineering Company, Plot No. 30A (Sector 2A Manesar)

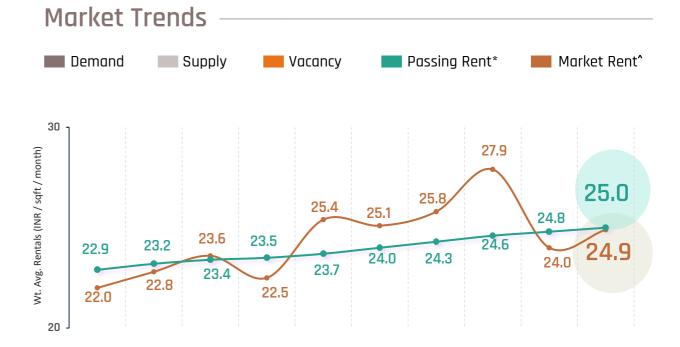
62,815 sqft | ₹27.9 psf

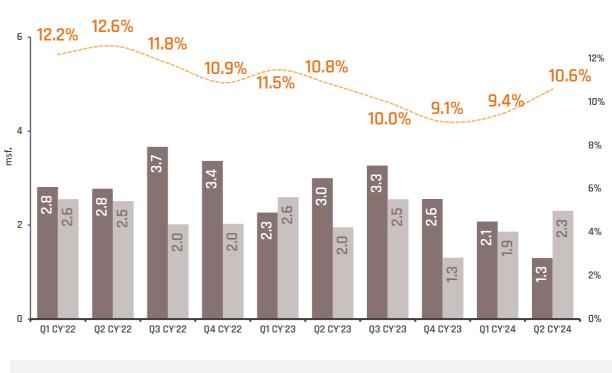
Top Markets by Demand









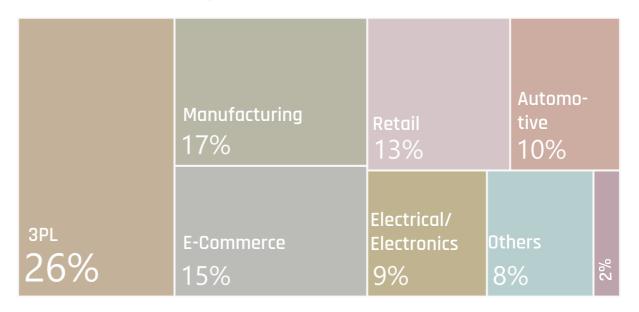


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Sector Occupancy _____



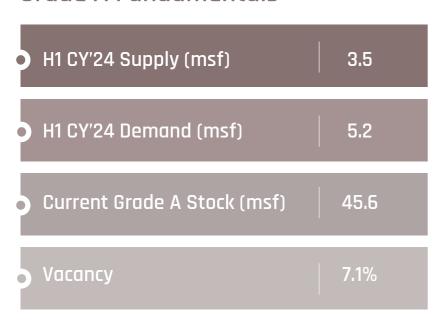
Pharma/Life Sciences

MMR

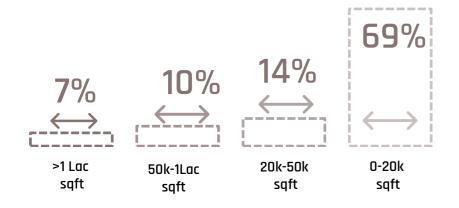




Grade A Fundamentals



Warehousing Transaction Size



Major Transactions

DHL, RK Empire

Toll India Logistics, Ratan Logistics Park (Amane)

275,000 sqft | ₹26.1 psf

LP Logiscience,

Sumit Mhatre industrial Park

140,769 sqft | ₹22.1 psf

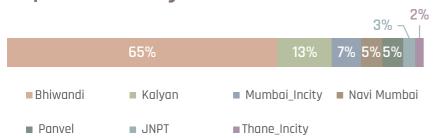
D-Kit Media,

Setra Park (Talawali Bhiwandi)

99,658 sqft | ₹26.2 psf

Note: Rentals and Leasable Area mentioned above are in terms of Carpet Area.

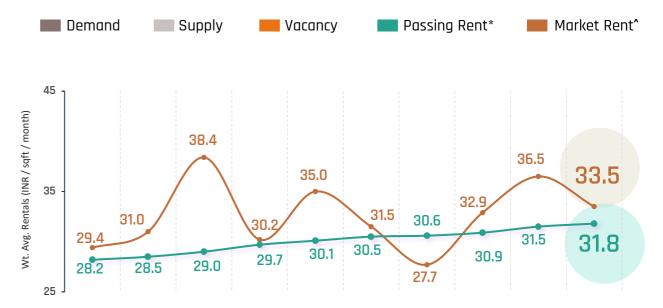
Top Markets by Demand

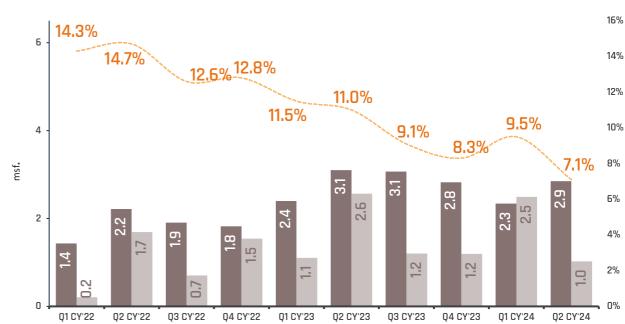




Market Trends





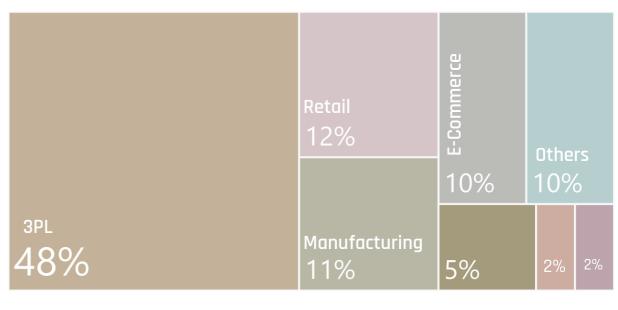


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 Rentals are based on Carpet Area in MMR. Demand and Supply are on Chargeable Area

Sector Occupancy _____



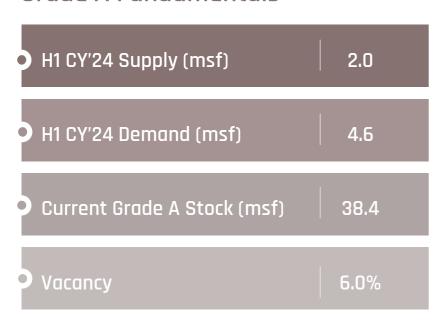
- Electrical/electronicsAutomotive
- Pharma/Life Sciences

Pune

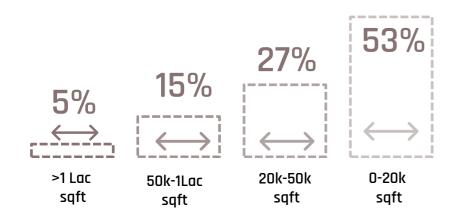




Grade A Fundamentals



Warehousing Transaction Size



Major Transactions

MRF, NDR Tradehouse

385,000 sqft | ₹27.3 psf

Atomberg Innovation, KSH Infrapark 3 (Varale)

159,442 sqft | ₹28.5 psf

Mahindra Logistics, Horizon (Embassy) Industrial Park Chakan

150,952 sqft | ₹25.7 psf

Alfa Laval, Gat No. 359 (Navlakh Umbre)

135,458 sqft

Top Markets by Demand

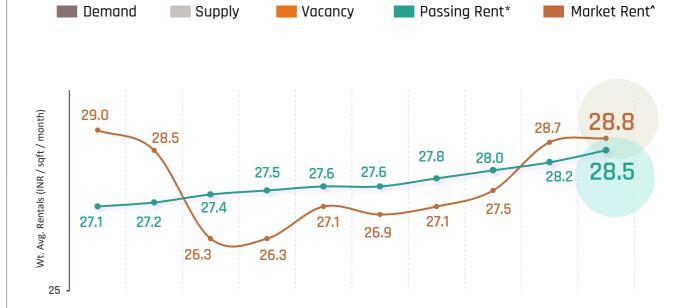


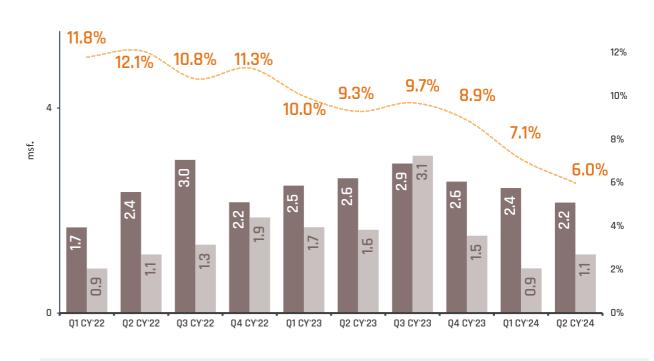
| ₹28.1 psf



Market Trends





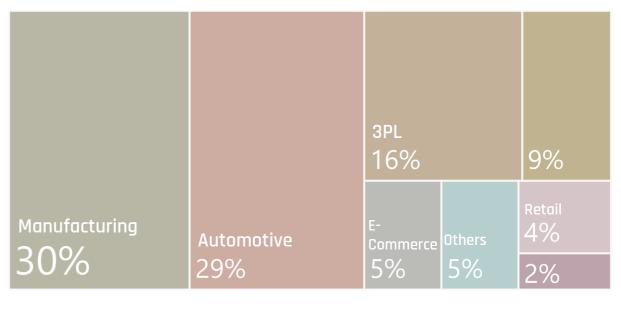


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Sector Occupancy _____



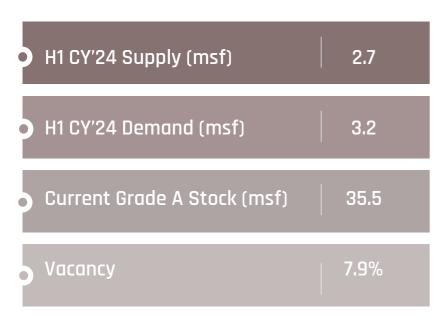
■ Electrical/electronics ■ Pharma/Life Sciences

Bengaluru

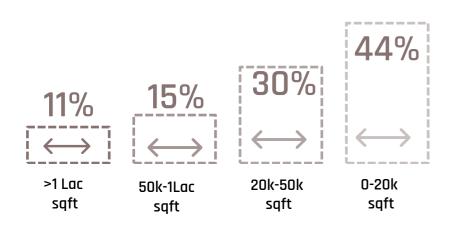




Grade A Fundamentals



Warehousing Transaction Size



Netrack Enclosures,

■ Bidadi

Plot No. 130-132 (Machohalli)

120,960 sqft | ₹20.8 psf

Top Markets by Demand 2% - 1% 44% 28% 9% 9% 7% Bommasandra Hoskote & Soukya Road Neelamangala Hosur Yelahanka Incity

Demand to Supply Ratio

1.2x

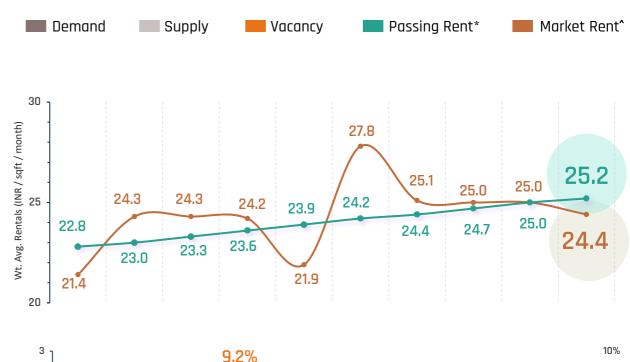
Last 12 months

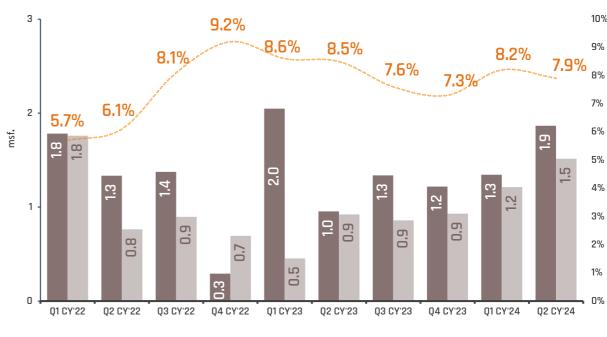
Market Trends

H1 CY'24 Supply

50%

VS H2 CY'23

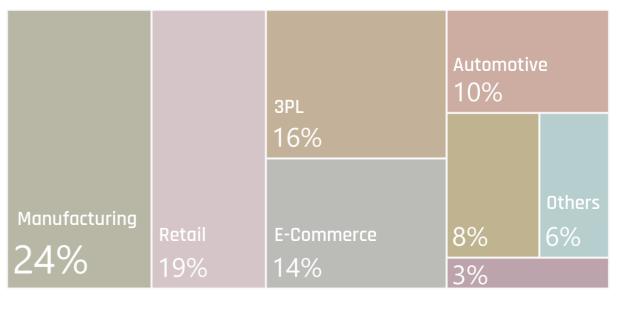




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Sector Occupancy _____

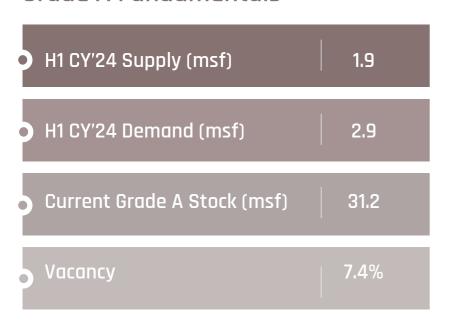


Chennai

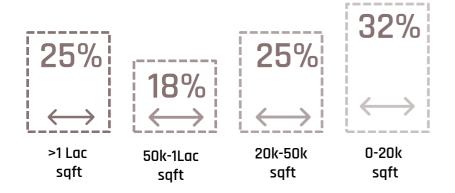




Grade A Fundamentals



Warehousing Transaction Size



Major Transactions

Masterhill India, OneHub Chennai Industrial Park

119,594 sqft

| ₹22.0 psf

| ₹21.0 psf

Johnson Lifts,

102,500 sqft

NDR Irrugattukotai Park

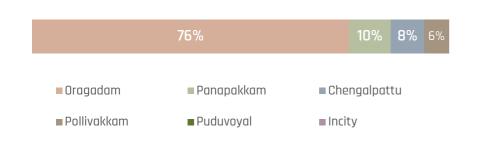
HI-P India Technology, Polyhose Logistics Park

92,264 sqft | ₹25.0 psf

Cooperwind India, Greenbase Industrial & Logistics Park (Oragadam)

55,835 sqft | ₹26.3 psf

Top Markets by Demand



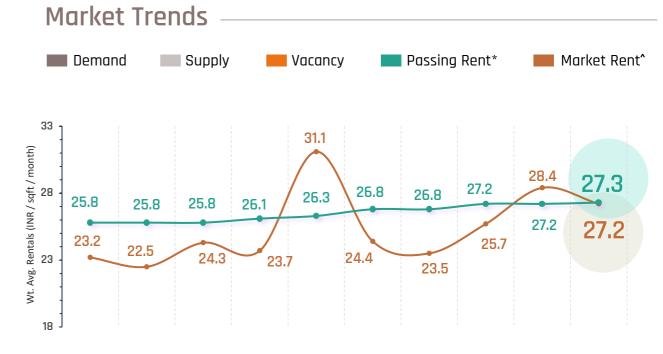
Demand to Supply Ratio

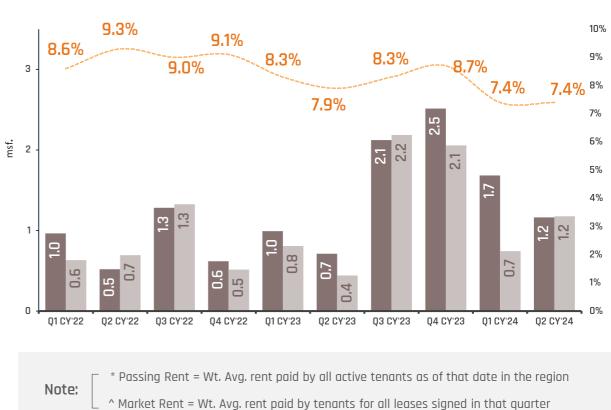
1.5

H1 CY'24

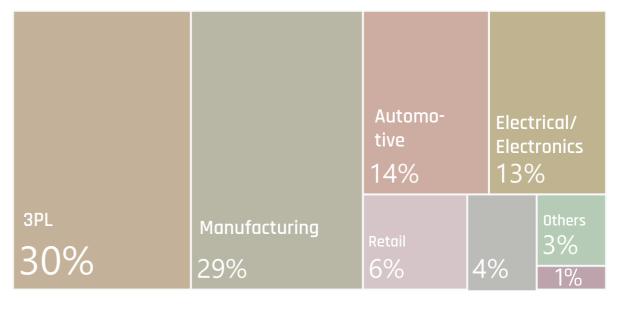
Q2 CY'24 Market Rent

5%
VS Q4 CY'23





Sector Occupancy _____



Pharma/Life Sciences

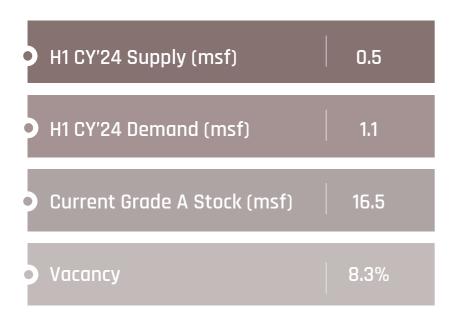
E-Commerce

Hyderabad

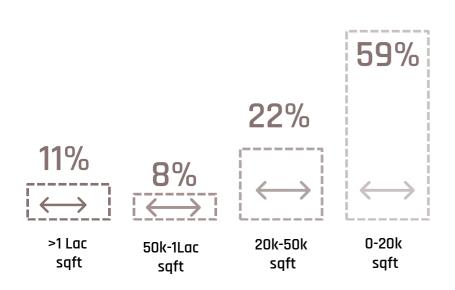


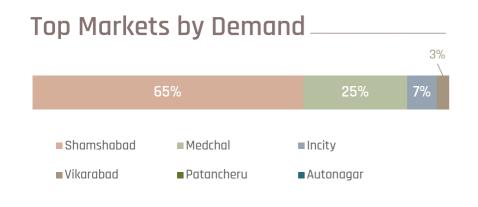


Grade A Fundamentals



Warehousing Transaction Size

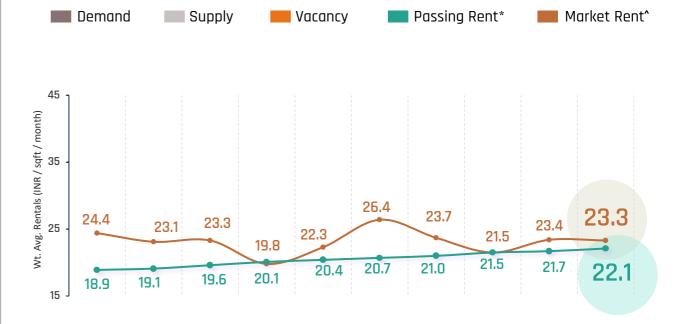






Market Trends





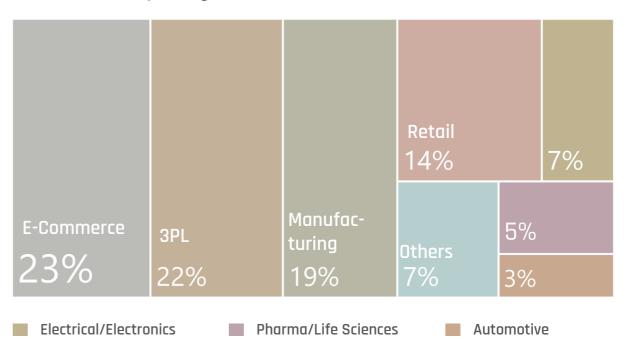


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Sector Occupancy _____



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About us

CRE Matrix

India's most trusted source for complete real estate intelligence, CRE Matrix has developed proprietary algorithms that relentlessly provide up-to-date information and enable deep data analytics across sectors and geographies. CRE Matrix's clients include some of the largest real estate developers, coworking players, retailers, property consultants and financial institutions.

IndexTap

IndexTap, a product by CRE Matrix, is India's largest and most authentic platform that provides comparable transactions data across residential, commercial and loan transactions. IndexTap deploys sophisticated algorithms to empower brokers, buyers and sellers.

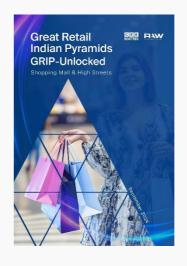
CRE Lease Matrix

CRE Lease Matrix is a cloud-based Lease Management and Asset Management platform developed by CRE Matrix after experience of abstracting more than 2 Lakh leases in the commercial real estate space. The product offers Lease abstraction solutions, Inventory Management, Document Management & Invoicing for management of your commercial real estate portfolio or leases. Users can track Critical dates, create Revenue-Expense reports, configure Alerts on renewals, notices, escalations etc.

FloorTap

FloorTap is India's first and only CRE marketplace platform that uses authentic data to empower brokers, tenants and landlords to close faster and better deals. FloorTap's technology, built on terra-bytes of authentic transactions, allows seamless collaboration, powerful automation, and efficient decisionmaking that are designed to empower all stakeholders.





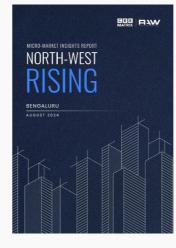
Great Retail Indian Pyramids GRIP - Unlocked

September 2024



Plotted Development Report - In & **Around MMR**

July 2024



NORTH-WEST Rising; <u>Bengaluru</u>

August 2024



Hyderabad Housing Report

July 2024



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