

Grade A India Warehousing Report

Q4 CY'23

March 2024



Key Findings

The warehousing demand in India continues to surpass supply in this segment and as a result rentals have increased by 7% in Q4 CY'23. The demand for warehousing in Pune and MMR have experienced a historic high during CY'23 and exhibited a growth rate (CAGR) of 24% and 18% respectively during CY'18 - CY'23. The manufacturing sector was the highest contributor to warehousing demand contributing 28% to overall leasing in CY'23.

1.3x

Demand to Supply Ratio

Pan-India Grade A/A+ warehousing in CY'23.

Manufacturing

<u>Highest contributor</u> to warehousing demand in CY'23 – with 28% to overall.

27.1 msf

CY'23 Warehousing Supply had the highest annual supply infusion ever in India.

1.3%

Decline in Grade A/A+ **vacancy** levels of Warehousing across top 6-cities in CY'23 vs CY'22.

7%

Increase in Grade A/A+ market **rents** in Q4 CY'23 over the last 12 months on a Pan-India basis.

24%

<u>Pune</u> Demand Growth Rate (CAGR) during CY'18 - CY'23 (Historic high in CY'23)

1



Pan India

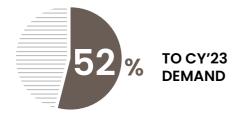
Grade A Fundamentals

CY'23 Supply (msf)	27.1
CY'23 Demand (msf)	35.9
CY'22 Demand (msf)	38.1
Current Grade A Stock (msf)	198.5
Current Vacancy	8.5%
Current Passing Rent* (₹/sqft/month)	25.1
Current Market Rent ^ (₹/sqft/month)	26.5

City-wise Highlights

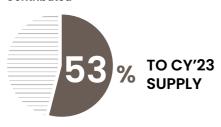
MMR & Pune

Contributed

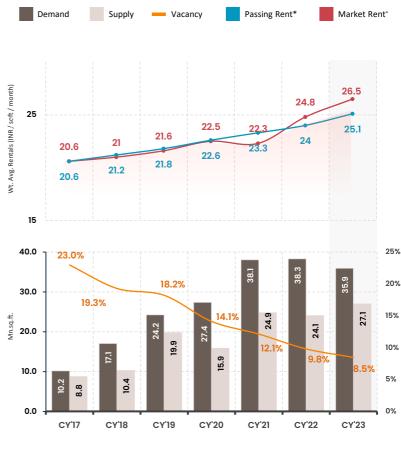


NCR & Pune

Contributed



Market Trends



Note

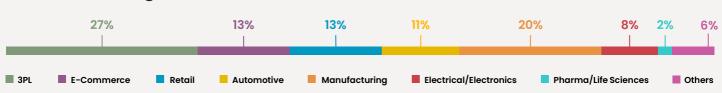
Passing Rent* = Wt. Avg. lease rent paid by all active tenants as of that Year in the region Market Rent^ = Wt. Avg. lease rent paid by tenants who have taken up new space in that particular quarter

Q4 CY'23 - Supply





Sector Trending







Delhi-NCR

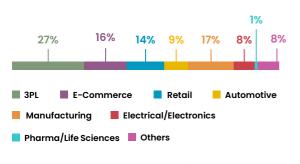
Grade A Fundamentals

CY'23 Supply (msf)	7.4
CY'23 Demand (msf)	8.6
CY'22 Demand (msf)	12.3
Current Grade A Stock (msf)	59.9
Current Vacancy	9.2%
Current Passing Rent* (₹/sqft/month)	24.2
Current Market Rent ^ (₹/sqft/month)	26.4



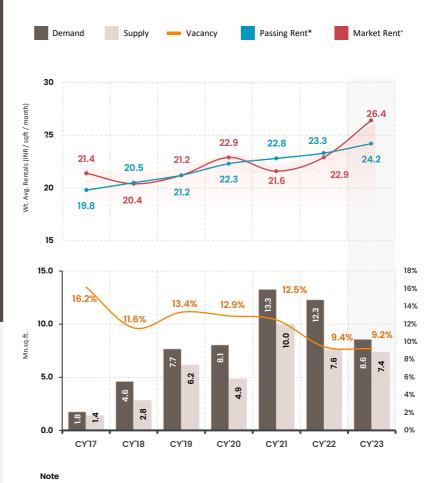


Sector Occupancy



Note: Others include sectors such as IT/ITes, Telecom, Trading

Market Trends



Passing Rent* = Wt. Avg. lease rent paid by all active tenants as of that Year in the region Market Rent^ = Wt. Avg. lease rent paid by tenants who have taken up new space in that particular quarter

Major Warehouse Transactions

Livguard Batteries, Khasra No. 6/11/1(4-0)-20 (8-0) (Bhangrola Gurgaon) 1,13,700 sqft	₹30.1
Eastern Heritage, Plot No. D-246 (Sector 63 Noida) 87,000 sqft	₹25.3
Autometers Energitec, Plot No. 90 (Ecotech 1 Greater Noida) 71,132 sqft	₹25.0
Sahu International Attire, Plot No. D-6 (Sector 8 Noida) 65,000 sqft	₹21.9



MMR

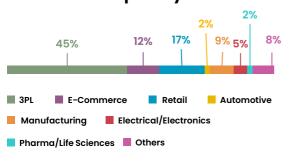
Grade A Fundamentals

CY'23 Supply (msf)	5.3
CY'23 Demand (msf)	9.3
CY'22 Demand (msf)	6.6
Current Grade A Stock (msf)	36.5
Current Vacancy	9.2%
Current Passing Rent* (*/sqft/month)	31.3
Current Market Rent ^ (₹/sqft/month)	33.3



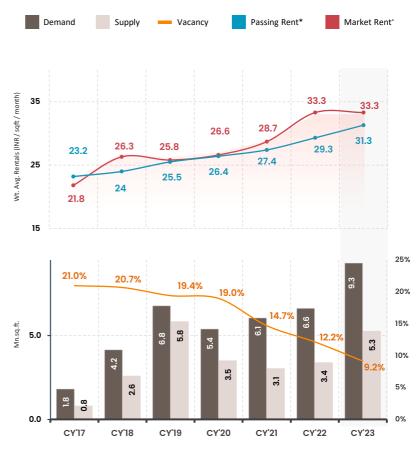


Sector Occupancy



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Market Trends



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Rentals are based on Carpet Area in MMR

Major Warehouse Transactions

Logistics Park 2 6,80,166 sqft	₹33.1
D Mart, Antariksh Logidrome	₹17.6
1,46,431 sqft ————————————————————————————————————	
Mirkute Patil Warehousing & Industrial Park 1,33,856 sqft	₹21.2



Pune

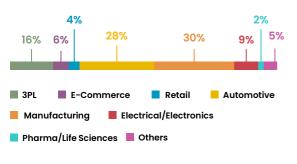
Grade A Fundamentals

CY'23 Supply (msf)	7.0
CY'23 Demand (msf)	9.3
CY'22 Demand (msf)	9.1
Current Grade A Stock (msf)	32.3
Current Vacancy	6.4%
Current Passing Rent* (₹/sqft/month)	27.8
Current Market Rent [^] (₹/sqft/month)	26.8



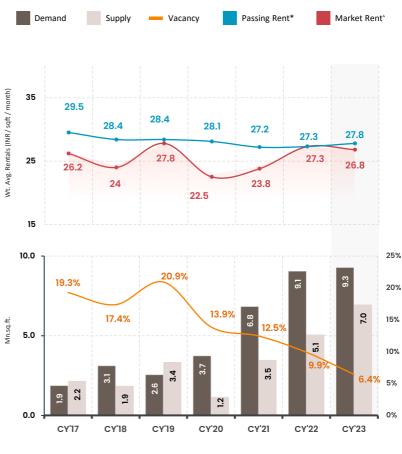


Sector Occupancy



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Market Trends



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Major Warehouse Transactions

DHL, ₹24.3 Vivan Kohli Industrial Park 2,25,940 sqft Hindalco Industries, KSH - Multi Modal Logistics And ₹31.6 Industrial Park (Chakan Park 4) 1,39,296 sqft **Daechang India Seat** Company, ₹25.5 Gat No. 170,171,172 (Chakan Industrial Area) 1,38,164 sqft Ziehl-Abegg India, ₹27.7 Gat No. 197/1/E,1D (92R) (Nighoje Pune) 1,32,364 sqft



Bengaluru

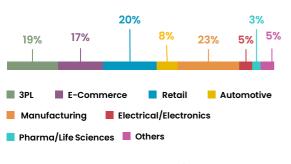
Grade A Fundamentals

CY'23 Supply (msf)	2.8
CY'23 Demand (msf)	4.1
CY'22 Demand (msf)	4.7
Current Grade A Stock (msf)	29.0
Current Vacancy	6.5%
Current Passing Rent* (₹/sqft/month)	24.1
Current Market Rent ^ (₹/sqft/month)	25.4



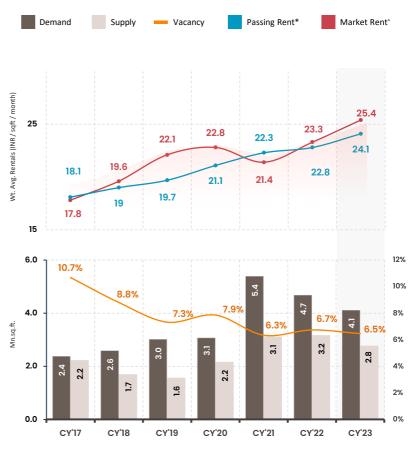


Sector Occupancy



Note: Others include sectors such as IT/ITes, Telecom, Trading

Market Trends



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Major Warehouse Transactions

LF Logistics, IndoSpace Industrial & Logistics ₹23.8 Park Narasapura 1,82,351 sqft Ficus Pax. Gokaldas Warehouse (Hoskote) ₹28.5 1,47,460 sqft Unique Punch Systems, Survey No. 160-163 ₹22.2 (Mallarabanavadi) 1,07,897 sqft **Toyotsu Bharat** Integrated Services, ₹25.0 Plot No. 36,37,63 (Toyota Tsusho Auto Park) 63,879 sqft



Chennai

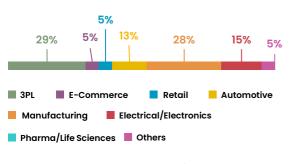
Grade A Fundamentals

CY'23 Supply (msf)	3.2
CY'23 Demand (msf)	2.9
CY'22 Demand (msf)	2.9
Current Grade A Stock (msf)	25.7
Current Vacancy	9.7%
Current Passing Rent* (₹/sqft/month)	26.6
Current Market Rent ^ (₹/sqft/month)	26.5



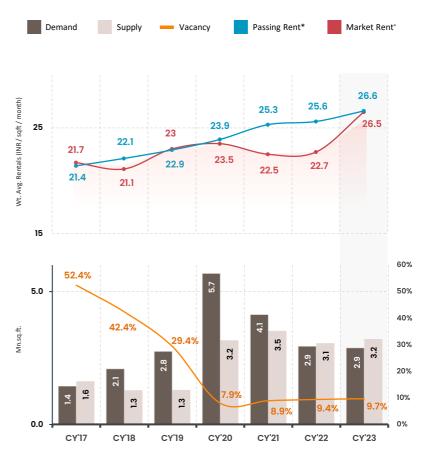


Sector Occupancy



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Market Trends



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Major Warehouse Transactions

DHL, Aarush Logistic Park 2,34,616 sqft	₹24.2
Cultgear Private	
Limited, Indialand Logipark	₹20.3
1,25,249 sqft	020.0
Expeditors,	
Indospace Industrial Park	₹22.0
Pollivakkam	022.0
1,02,411 sqft	
TM Automotive Seating	
Systems,	₹25.8
CP-3 (Industrial Growth Centre)	025.0
64,207 sqft	



Hyderabad

Grade A Fundamentals

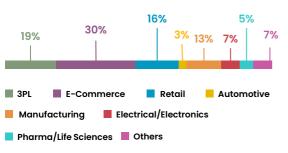
CY'23 Supply (msf)	1.5
CY'23 Demand (msf)	1.7
CY'22 Demand (msf)	2.7
Current Grade A Stock (msf)	15.1
Current Vacancy	10.3%
Current Passing Rent* (₹/sqft/month)	20.8
Current Market Rent ^ (₹/sqft/month)	23.6





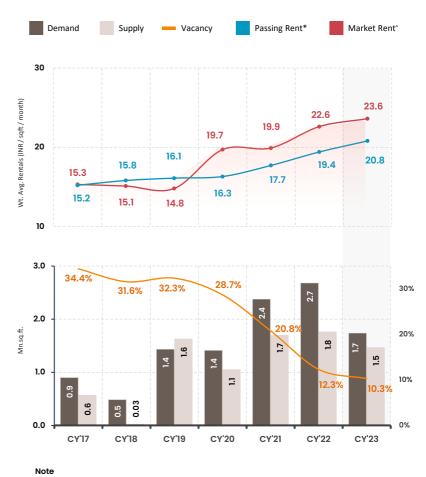
Growth in Passing Rent
Last 12 months

Sector Occupancy



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Market Trends



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Major Warehouse Transactions

Arun Sai Agro Chemicals, HMDA Ancon Logistics Park 1,20,000 sqft Writer Business Services, Survey No. 2, 3 (Khajiguda) 70,000 sqft Sagarasia Aluminium Structures, Survey No. 47/B (Kandlakoya) 31,041 sqft

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IndexTap, a product by CRE Matrix, is India's largest and most authentic platform that provides comparable transactions data across residential, commercial and loan transactions. IndexTap deploys sophisticated algorithms to empower brokers, buyers and sellers.

FloorTap

FloorTap is India's first and only CRE marketplace platform that uses authentic data to empower brokers, tenants and landlords to close authentic data to empower brokers, tenants and landlords to close faster and better deals. FloorTap's technology, built on terra-bytes of authentic transactions, allows seamless collaboration, powerful automation, and efficient decision-making that are designed to empower all stakeholders. Our powerful algorithms instantly connect brokers and landlords with transaction-ready tenants, buyers, investors etc. The platform leverages large volumes of registered transaction data to help you price better, shortlist smarter and close deals faster.

CRE Lease Matrix

CRE Lease Matrix is a cloud-based Lease Management and Asset Management platform developed by CRE Matrix after experience of abstracting more than 2 Lakh leases in the commercial real estate space. The product offers Lease abstraction solutions, Inventory Management, Document Management & Invoicing for management of your commercial real estate portfolio or leases. Users can track Critical dates, create Revenue-Expense reports, configure Alerts on renewals, notices, escalations etc. CRE Lease Matrix ensures error-free lease management by transforming your data sitting in silos in excel into properly reviewed rule based tables.







Quarterly Office Report

March 2024



Pune Housing Report

February 2024



Quarterly Office Report

December 2023



Green Leasing Office Report

January 2024



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