



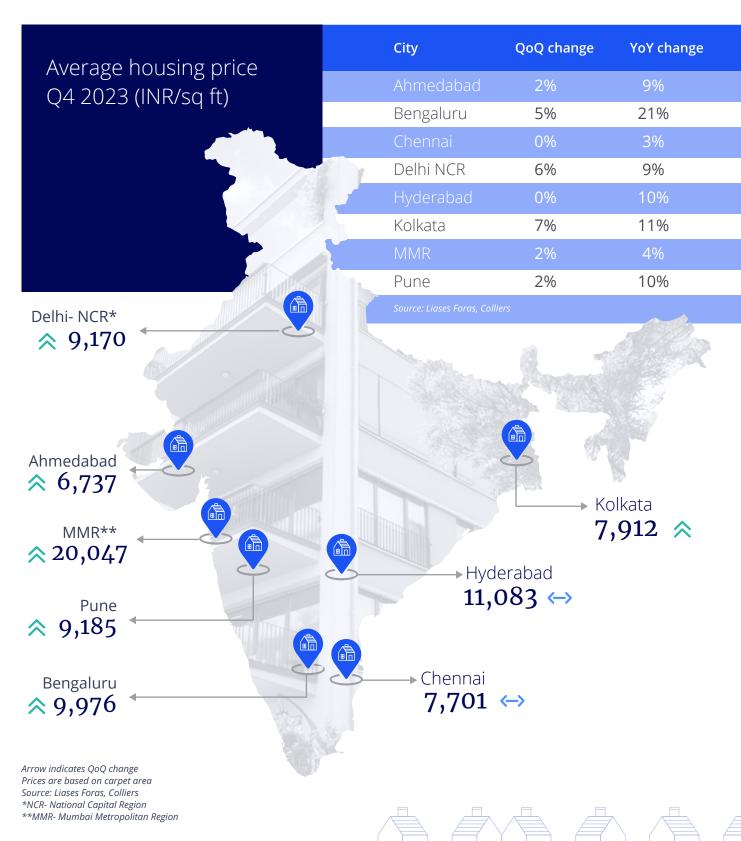


India | February '24

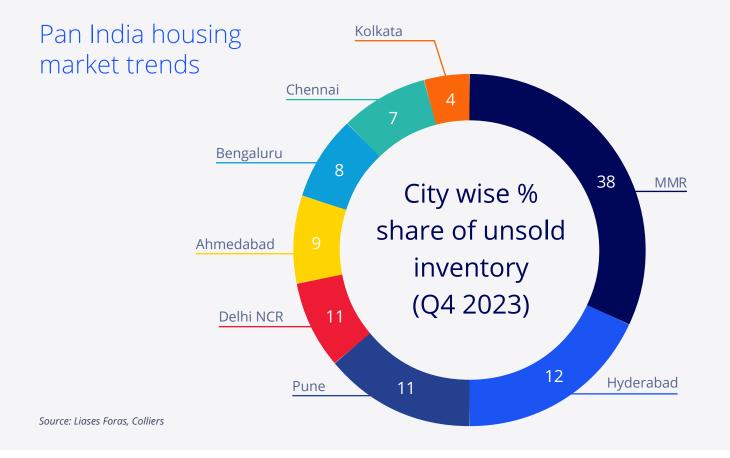
Housing Price-tracker



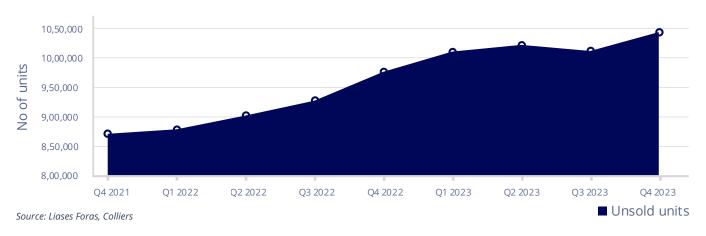
Pan India housing market trends







Pan India unsold inventory (Q4 2023)





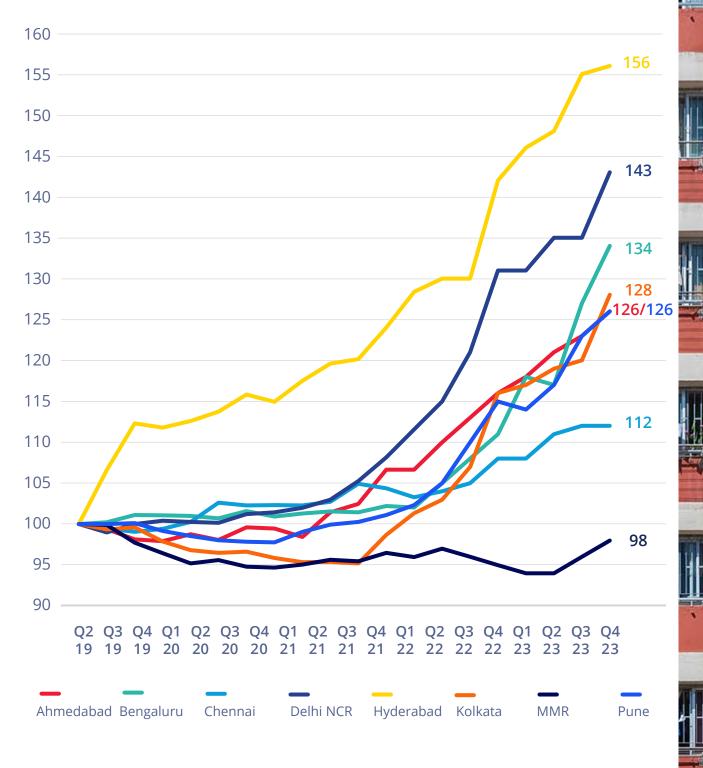
Key Takeaways

Average housing prices in Pan India stood at INR 10,226 per sq ft, with an unabated 9% YoY rise during Q4 2023. The surge in prices was led by notable growth in housing demand, especially in mid and luxury segments. This underscores the undeterred homebuyer confidence, ongoing infrastructural growth and stable economic conditions in the country.

All the eight cities saw an increase in housing prices with Bengaluru witnessing the highest rise at 21% YoY, followed by Kolkata at 11%.

Amidst rise in new launches during the year, unsold inventory swelled by 7% YoY. Unsold inventory in Delhi NCR, Pune and Ahmedabad saw a drop in the range of 4-9% YoY. However, most of the other cities witnessed a rise in unsold inventory.

Housing price index* - Top 8 cities



Source: Liases Foras, Colliers
* Prices are indexed to Q1 2019





Ahmedabad

Unsold inventory dropped **4% YoY** amidst rise in demand



- Housing prices rose 9% YoY
 amidst increase in residential
 demand especially in mid and
 luxury segment. With upcoming
 infrastructure developments
 along GIFT City, housing prices
 are likely to further rise in the
 surrounding areas.
- City Central west, Southwest and Gandhinagar suburb saw the highest annual price rise in the range of 8-10% and are poised for further growth.
- Mid and affordable categories constitute about 64% of the unsold inventory.

Price trend based on configuration (INR/sq ft)



Micro market wise housing prices- Q4 2023 (INR/ sq ft)



Market definition:

City Central West : Ambavadi, Bodakdev, Vastrapur, Memnagar, Paldi South West Suburb : Bopal, Ambli, Prahladnagar, South Bopal, Satellite, Vejalpur Gandhinagar Suburb : Gandhinagar, Sabarmati, Motera, Chandkheda Eastern Suburb : Bapunagar, Maninagar, Isanpur, Naroda, Vastral

Eastern Suburb : Bapunagar, Maninagar, Isanpur, Naroda, Vastral North West Suburb : Ghatlodiya, Gota, Science City, Thaltej, Bhadaj

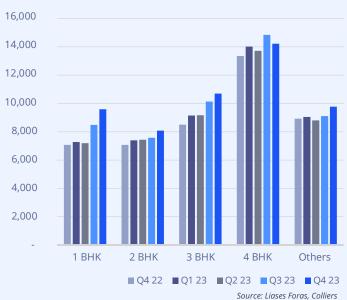
Source: Liases Foras, Colliers

Bengaluru

Housing prices surged 21% YoY, highest in Pan India

- · Bengaluru recorded a significant 21% YoY increase in housing prices, leading the pack across top eight cities in India. Peripheral and Outer East sub-market saw the highest annual price rise at 42%.
- 1BHK apartments continued to see higher demand and their prices rose at 36% YoY, propelled by robust demand, especially in proximity to emerging IT-dominant zones like Whitefield, KR Puram and Sarjapur.
- About 66% of the unsold units were in mid and luxury segments. The city saw a rise in luxury/ ultra-luxury launches in the Peripheral areas in North and East sub-markets.

Price trend based on configuration (INR/sq ft)



Micro market wise housing prices- Q4 2023 (INR/ sq ft)



Market definition:

Gandhi Nagar, Mysore Rd-city market, Okalipuram, Ulsoor lake, Wilson Garden Inner North Hebbal-Sanjaynagar, Malleshwaram, Nagavara, Richards Town, RT Nagar main Rd area Inner South Bannerghatta Rd-JP Nagar Ph-4, Basavanugudi, Jayanagar Block-5, JP Nagar ph-3, ORR-JP Nagar Ph-5 Deppanjali Nagar, Hosahalli, Rajaji Nagar, Vijay Nagar, Yeshwantpur-Nandidi Layout Ejipura, Indranagar, Kormangala Block 3, Mahadevpura, Old Madras Rd-Krishnarajpuram Devanahalli, Hennur-Bagalur-Narayanapura, Sahakar Nagar, Yelahanka Satellite town Inner West Inner East

Periphery & Outer North Periphery & Outer South Attibele Sarjapur Village Jn, BTM Layout, Bommanahalli, Electronic city ph-2, RR Nagar-Kenchanahalli Periphery & Outer West Kengeri Satellite town, Tumkur Rd-Nagarandra, Nayandahalli, ORR-Nagarbhavi, Yeshwantpur Periphery & Outer East Hoskote Village, HSR layout sector 1, Kadugodi-Sadarmangala, Old Madras Rd-Aavalahalli, Whitefield Rd

Source: Liases Foras, Colliers

Note: Inner West has a strong supply in high-end, ready to move-in properties, hence the prices for under-construction units are relatively lower Prices are based on Carpet area | Percentage change indicates price change between under-construction units and ready to move units



hennai

Housing prices demonstrated stability with 3% YoY rise

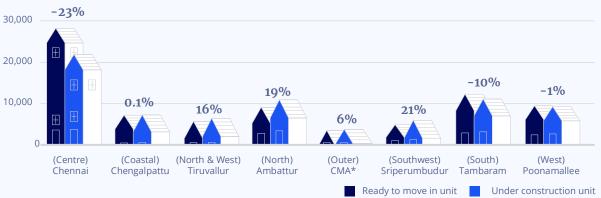


- · Housing prices in the city saw a modest increase of 3% YoY. North Ambattur witnessed the highest annual **price rise** at **8%**. Upcoming metro development in Chengalpattu and Poonamallee will likely drive residential demand in the sub-markets.
- Increasing demand for spacious and larger apartments was evident; prices of 4BHK units saw a 10% annual increase.
- About 56% of the unsold units in Chennai were in the affordable and mid segments.

Price trend based on configuration (INR/sq ft)



Micro market wise housing prices- Q4 2023 (INR/ sq ft)



Market definition:

(Centre) Chennai (Coastal) Chengalpattu (North & West) Tiruvallur (North) Ambattur

Outer CMA

(Southwest)-Sriperumbudur (South) Tambaram (West) Poonamallee

CIT Nagar, Gopalapuram, Mahalingapuam, MRC Nagar, Pose Garden Alappakam, Chengalpattu, Padur OMR, Senganmal, Siruseri

Avadi, Padur (Tiruvallur), Thiruvallur, Paruthipet, Egattur Station

Anna Nagar, Kilpauk, Mogappair, Nolambur, Shenoy Nagar Arakkonam, Kanchipuram, Pudupattinam/Kalpakkam Township, Swarnabhoomi Mambakkam (Sriperumbudur), Manimangalam, Padappai, Poonthandalam (Manimangalam), Sriperumbudur

Besant Nagar, Madipakkam, Nanganallur, Neelankarai, Velachery lyyapanthangal, Manapakkam, Poonamallee, Porur, Valasaravakkam

Source: Liases Foras, Colliers Note: *CMA - Chennai Metropolitan Area | Prices are based on carpet area

Percentage change indicates price change between under-construction units and ready to move units

Delhi-NCR

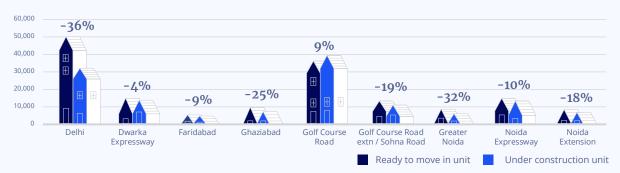
Unsold inventory **drops** for the 4th consecutive quarter amidst robust demand

- Housing prices in Delhi NCR exhibited upward momentum rising 9% annually. Noida extension saw notable rise at 61% YoY, followed by Golf Course road amidst improving infrastructure and expansion of the area as a business hub.
- Given healthy & stable demand, unsold inventory fell for the fourth consecutive quarter, dropping by 9% YoY, the steepest decline across the top eight cities in India.
- Owing to significantly higher new launches in luxury and ultra-luxury segment, Noida Region accounted for 57% of the under-construction unsold units.

Price trend based on configuration (INR/sq ft)



Micro market wise housing prices- Q4 2023 (INR/ sq ft)



Market definition:

Delhi : Chattarpur, Karol Baug, Moti Nagar, Patel Nagar, South Delhi
Dwarka Expressway : Sector 82, Sector 88A, Sector 88B, Sector 90, Sector 111 in Gurgaon
Faridabad : Sector 45, Sector 56, Sector 85 & 88, Sector 143, Sector 48 in Faridabad
Ghaziabad : Crossings Republik, Indirapuram, Raj Nagar Extn, Siddharth Vihar, Vaishali, Vasundhara

Golf Course Road : Sector 28 Gurgaon, DLF City Ph III, Golf Course Road, Sector 53 Gurgaon
Golf Course Road : Sector 63A, Sector 48, Sector 62, Sector 63, Sector 67A, Sector 71 in Gurgaon
Extn/Sohna Road

Greater Noida : Near Pari Chowk, Sector Beta II, Sector CHI-V, Sector MU, Sector ZETA-I in Greater Noida
Noida Expressway : Sector 135, Sector 144, Sector 150, Sector 124, Sector 143 in Noida
Sector 135, Sector 144, Sector 150, Tech Sector 143 in Noida

Noida Extension : Greater Noida KP-V, Sector 1, Sector 16B, TechZone I, TechZone IV in Greater Noida

Source: Liases Foras, Colliers



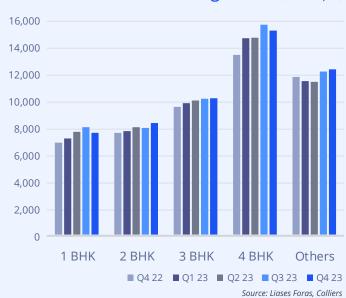
.H y d e r a b a d

Housing prices surged 10% YoY amid significant influx of luxury supply



- Housing prices in the city saw **10% rise** annually with the highest surge in Southwest sub-market at 24% YoY. Prices in Central Hyderabad moderated after rising ~2X times sequentially in Q4 2022.
- 4BHK units saw the highest annual price rise at 14% followed by 1BHK units with 11% YoY rise.
- A substantial **95%** of the unsold inventory is under construction, reflecting positive developer sentiments amidst promising demand from IT workforce and upcoming infrastructure plans.

Price trend based on configuration (INR/sq ft)



Micro market wise housing prices- Q4 2023 (INR/ sq ft)



Himayat Nagar, Somajiguda, Begumpet, Ameerpet Central ECIL, Ghatkesar, Malkajgiri, Medchal, Pocharam Northeast

Northwest Banjara hills, Gachibowli, Kondapur, Kukatpally, Miyapur, Nanakramaguda

Southeast Boduppal, Karmanghat, Kothapet, LB Nagar, Uppal Southwest Kokapet, Manikonda, Puppalguda, Shaikpet, Shamshabad

Source: Liases Foras, Colliers

Kolkata

Housing prices rose 11% YoY in Q4 2023

- · Housing prices in Kolkata witnessed an annual increase of 11%. Sub-markets such as Outer Kolkata and East Kolkata showed the highest annual surge at about 32% and 27% respectively due to strong demand, given their proximity to IT zones.
- · Homebuyers showed a strong preference for spacious units, with 4BHK displaying a **5%** annually price rise.
- About 63% of the unsold units fell in the affordable and mid segment, of which majority were in East Kolkata.

Price trend based on configuration (INR/sq ft)



Micro market wise housing prices- Q4 2023 (INR/ sq ft)



Southeast EM Bypass, Garia, Narendrapur, Tollygunge

Southwest Alipore, Behala, Joka, New Alipore, Maheshtala East New Town, Baguiati, Rajarhat, Salt Lake City, VIP Road

GT Road (Kolkata) Hoogly

Howrah (West Kolkata) Howrah, Uttarpara, Konnagar Hugli

North Jessore Road, Keshtopur, Barasat, Nager Bazar Outer Kolkata Durgapur, Kharagpur, Kolaghat

Source: Liases Foras, Colliers

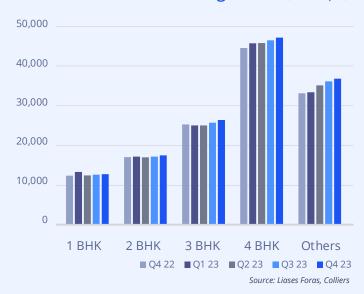
Note: Currently available ready to move in projects in Central Kolkata are relatively higher priced, leading to a higher price change with respect to under construction units | Prices are based on carpet area | Percentage change indicates price change between under-construction units and ready to move units

Housing prices saw a 4% annual increase

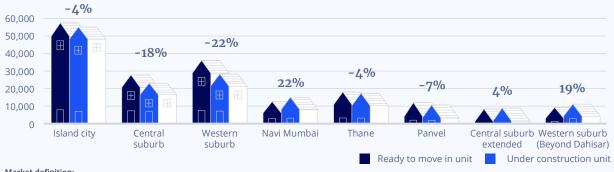


- · Housing prices witnessed a 4% rise annually with notable surge in sub-markets such as Island City, at 17% YoY rise followed by Navi Mumbai and Thane. Completion of Mumbai Trans Harbour Link (MTHL) has led to a surge in prices in sub-markets in and around Navi **Mumbai**. Several large upcoming projects around these sub-markets are further expected to push the prices upwards.
- 3 and 4BHK apartments saw **4-6% YoY** rise backed by continued demand in the high-end segment.
- · About half of the unsold units were in the affordable and mid-segment, predominantly concentrated in Central suburb extended and Western suburb (beyond Dahisar).

Price trend based on configuration (INR/sq ft)



Micro market wise housing prices- Q4 2023 (INR/ sq ft)



Market definition:

Central Suburb Chembur, Ghatkopar, Kurla, Powai, Vikhroli Badlapur, Dombivali, Kalyan, Ulhasnagar Central Suburb extended

Island City Altamount Road, Elphinston, Lower Parel, Matunga, Prabhadevi, Walkeshwar, Worli

New Mumbai Belapur, Airoli, Kharghar, Nerul, Seawood, Vashi

Panyel Panvel

Thane, Kalwa, Kasarvadavli, Thane

Western Suburb Andheri, Bandra, Borivali, Dahisar, Goregaon, Jogeshwari, Kandivali, Khar, Malad, Santa Cruz, Vile Parle

West-suburb (beyond Dahisar) Bhayandar, Mira Road, Nallasopara, Vasai, Virar

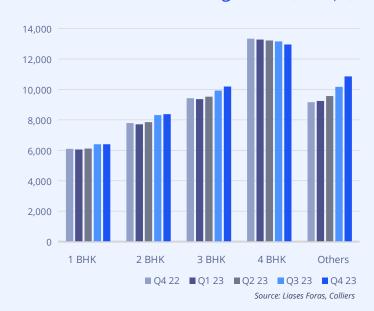
Source: Liases Foras, Colliers

Pune

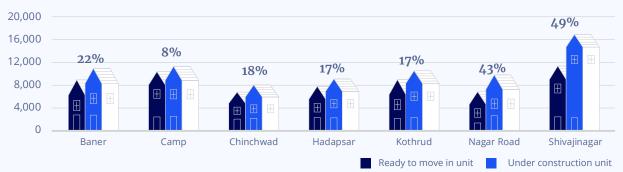
Unsold inventory dropped 4% YoY, amid rising demand in high-end luxury segment

- Housing prices in Pune increased 10% YoY amidst surge in demand for high-end luxury segment in Baner and Camp sub-markets. In the next 2-3 years, Baner, Shivajinagar and Nagar Road sub-markets are likely to witness rise in residential activity amidst the upcoming metro line 3 and mega office developments.
- 2BHK and 3BHK configuration apartments witnessed the highest price rise at 8% YoY.
- Chinchwad accounted for 43% of the unsold units, majority of which was concentrated in the mid segment.

Price trend based on configuration (INR/sq ft)



Micro market wise housing prices- Q4 2023 (INR/ sq ft)



Market definition:

Baner : Aundh, Balewadi, Baner, Hinjewadi, Pasan
Camp : Camp, Dhankawadi, Koregaon Park, Shukrawar Peth

Camp : Camp, Dhankawadi, Koregaon Park, Shukrawar Peth
Chinchwad : Chinchwad, Nigadi, Pimpri, Pradhikaran, Ravet, Wakad
Hadapsar : Hadapsar, Keshav Nagar, Magarpatta, NIBM, Phursungi

Kothrud : Bavdhan, Bhugaon, Deccan, Erandwane, Kothrud, Prabhat Nagar, Sinhagad Road

Nagar Road : Kalyani Nagar, Kharadi, Viman Nagar, Wagholi, Mundhwa

Shivaji Nagar : Pune University, Model Colony

Source: Liases Foras, Colliers

Note: Shivajinagar and Nagar Road have a strong supply in high-end under-construction properties, hence the price change is higher when compared with ready to move-in units | Prices are based on carpet area | Percentage change indicates price change between under-construction units and ready to move units

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